

Investment Advisor/Broker and Phone #

Married

Insurance Advisor and Phone #

Marital Status: Single

PERSONAL FINANCIAL STATEMENT AS OF	
	Date

Investment Advisor/Broker and Phone #

Married

(Omit cents)

Divorced

Widowed

Insurance Advisor and Phone #

Marital Status: Single

SUBMITTED TO:								
		Pl	ERSONAL IN	FORMATION				
APPLICANT (NAME)				CO-APPLICANT (NAME	E)			
Employer		Employer						
Address of Employer				Address of Employer				
Business Phone No.	No. of Years with Employer		Business Phone No.	No. of Years with Employer	Title/P	Title/Position		
Name of previous employer & position (if with current employer less than 3 yrs.)  No. of Yrs.			No. of Yrs.	Name of previous employer & position (if with current employer less than 3 yrs.)  No. of Yrs.				
Home Address			-1	Home Address				
Email Address				Email Address				
Home Phone No. Social Security No. Date of Birth			Birth	Home Phone No. Social Security No. Date of Birth				th
Accountant and Phone #				Accountant and Phone #	<u> </u>		•	
Attorney and Phone #				Attorney and Phone #				

## Cash Income & Expenditures Statement For Year Ended

Widowed

Divorced

ANNUAL INCOME	SOURCES*	AMOUNT (\$)
Salary (applicant)		\$
Salary (co-applicant)		
Bonuses & Commissions (applicant)		
Bonuses & Commissions (co-applicant)		
Rental Income		
Interest Income		
Dividend Income		
Proceeds from Sales		
Partnership Income		
Other Investment Income		
Other Income (List)* *		
TO	OTAL INCOME	\$

ANNUAL EXI	AMOUNT (\$)	
Federal Income and Other	\$	
State Income and Other		
Rental Payments, Co-op,	or Condo Maintenance	
Mortgage Payments		
Wortgage Payments	Investment	
Property Taxes		
Froperty raxes	Investment	
Interest & Principal Paym	ents on Loans	
Insurance (Home, Health	, Vehicles)	
Investments (including ta	x shelters)	
Alimony/Child Support		
Meals and Food		
Tuition		
Medical Expenses		
Other Living Expense		
Other Expense (List)		
TOTAL	EXPENDITURES	\$

Any significant changes expected in the next 12 months? Yes \_\_\_\_ No \_\_\_\_ (If yes, attach Information).

Sources\*=examples are Cash, W-2, Tax Return, etc. \*\*Income from alimony, child support, or separate maintenance income need not be revealed if the applicant or co-applicant does not wish to have it considered as a basis for repaying this obligation.



## Balance Sheet as of

ASSETS	AMOUNT (\$)	LIABILITIES	AMOUNT (\$)
Cash in this Bank (List)		Notes Payable to this Bank	
(including money market accounts, CDs)	\$	Secured	\$
Cash in Other Financial Institutions (List)		Unsecured	
(including money market accounts, CDs)		Notes Payable to others (Schedule E)	
		Secured	
		Unsecured	
Readily Marketable Securities (Schedule A)		Accounts Payable (Including credit cards)	
Non-Readily Marketable Securities (Schedule A)		Margin Accounts	
Accounts and Notes Receivable		Notes Due: Partnership (Schedule D)	
Cash Surrender Value of Life Insurance (Schedule B)		Taxes Payable	
Residential Real Estate (Schedule C)		Mortgage Debt (Schedule C)	
Real Estate Investments (Schedule C)		Life Insurance Loans (Schedule B)	
Partnerships/PC Interests/S Corporations (Schedule D)		Other Liabilities (List):	
IRA, Keogh, Profit-Sharing & Other Vested Retirement Accts.			
Deferred Income (number of years deferred)			
Personal Property (including automobiles)			
Sole Proprietorship Assets:			
Accounts Receivable			
Inventory			
Fixed Assets			
Other Assets (List):			
		TOTAL LIABILITIES	
		NET WORTH	
	\$		\$

CONTINGENT LIABILITIES	YES	NO	AMOUNT
Are you a guarantor, co-maker, or endorser for any debt of an individual, corporation or partnership?			
Do you have any outstanding letters of credit or surety bonds?			
Are there or any suits or legal actions pending against you?			
Are you contingently liable on any lease or contract?			
Are any of your tax obligations past due?			
Are you obligated to pay alimony and/or child support?			
What would be your total estimated tax liability if you were to sell your major assets?	1	•	
If yes for any of the above, give details:			

Schedule A -	All Securities (incl	uding Non-Money Mark	et Mutual Funds)									
No. of Shares						PLEC	GED					
(Stock) or	DESCRIPTION	OWNED(C)	WHERE HELD	COST	CURRENT MARKET VALUE	VEC	NO					
Face Value (Bonds)	DESCRIPTION	OWNER(S)	WHERE HELD	C031	VALUE	YES	NO					
READILY MAR	READILY MARKETABLE SECURITIES (INCLUDING U.S. GOVERNMENTS AND MUNICIPALS)*											
NON-READILY	MARKETABLE SECU	JRITIES (CLOSELY HELD)	, THINLY TRADED, O	R RESTRICTED STO	CK)							

<sup>\*</sup> If not enough space, attach a separate schedule or brokerage statement and enter totals only.



Serving the Financial Services Industry										
Schedule B—Insurance										
Life Insurance (use additional sheets if necessary)										
Insurance Company	Face Amount of Policy	Type of Policy	Beneficiary	Cash Surrender Value	Amount Borrowed	Ownership				

Disability Insurance	Applicant	Co-Applicant
Monthly Distribution if Disabled		
Number of Years Covered		

Schedule C—Personal R Personal Residence	- Coluction & Not		chase	Jitis, Mortga	Present		Loan		
Property Address	Legal Owner	Year	Price	Market Value	Loan Balance	Interest Rate	Maturity Date	Monthly Payment	Lender
Investment		Pur	chase		Present	Interest	Loan	Monthly	
Property Address	Legal Owner	Year	Price	Market Value	Loan Balance	Interest Rate	Maturity Date	Monthly Payment	Lender

Schedule D—Partnerships and S Corporations (less than majority ownership for real estate partnerships)*									
Type of Investment	Date of Initial Investment	Cost	% Owned	Current Market Value	Balance Due on Partnerships: Notes, Cash Call	Current Year Investments			
Business/Professional (indicate name)									
Investments (including tax shelters)									

\*Note: For investments, which represent a material portion of your total assets, please include the relevant financial statements or tax returns, or in the case of partnership investments or S-Corporations, schedule K-1's.

Schedule E—Notes Payable											
Due To	Type of Facility	Amount of Line	Secured		Collateral	Interest	Maturity	Unpaid			
			Yes	No	Conditional	Rate	Matarity	Balance			



IPIE	ease Answer the Following Questions:	YES	NO
1.	Income Tax returns filed through (date):	ILO	110
-	Are any returns currently being audited or contested? If so, what year?		
2.	Have (either of) you or any firm in which you were a major owner ever declared bankruptcy?		
	If Yes, please provide details:		
3.	Have you ever drawn a will		
	If Yes, please furnish the name of the executor(s) and year will was drawn:	•	
4.	Number of dependents (excluding self) and relationship to applicant:		
5.	Do you live in a community property state?		
6.	Have you ever had a financial plan prepared for you?		
7.	Did you include two years federal and state tax returns?		
8.	Do (either of) you have a line of credit or unused credit facility at any other institution?		
	If so, please indicate where, how much and name of banker:	_	
9.	Do you have ownership of an LLC, trust or other assets protection device?	T	
10.	Do you anticipate any substantial inheritances?		
10.	If yes, please explain:		
	II you proude or prairie		
Representations and Warranties			
the u a gua unde inform oblig unde the in all in author ques	information contained in this statement is provided to induce you to extend or to continue the extension of credit to the undersigned or to indersigned. The undersigned acknowledge and understand that you are relying on the information provided herein in deciding to grant of arantee thereof. Each of the undersigned represents, warrants and certifies that the information provided herein is true, correct and comparising agrees to notify you immediately and in writing of any change in name, address, or employment and of any material adverse characteristic contained in this statement or (2) in the financial condition of any of the undersigned or (3) in the ability of any of the undersigned ations to you. In the absence of such notice or a new and full written statement, this should-be considered as a continuing statement and excipated fail to notify you as required above, or if any of the information herein should prove to be inaccurate or incomplete in any material adebtedness of the undersigned or the indebtedness guaranteed by the undersigned, as the case may be, immediately due and payable quiries you deem necessary to verify the accuracy of the information contained herein and to determine the creditworthiness of the undersigned any person or consumer reporting agency to give you any information it may have on the undersigned. Each of the undersigned autitions about your credit experience with the undersigned. As long as any obligation or guarantee of the undersigned to you is outstanding ally annually an updated financial statement. This personal financial statement and any other financial or other information that the undersect.	or continue credit of the ange (1) in any of to perform its (or d substantially coal respect, you may You are authorizes you to are, the undersigned.	the their) rrect. If the y declare ed to make ersigned iswer
Co-	Applicant's Signature (if you are requesting the financial pate ommodation jointly)		